

## Job Requirements

Job Title: Technical Sales Engineer  
Wage Category: TSE I, II, III  
Department: Sales/Customer Service, OEM  
Reporting to: Global Sales Manager OEM

1. Experience with Solidworks, AutoCAD, or equivalent software required
2. BS in biomedical, mechanical, or equivalent engineering required
3. Sales education or sales experience required
4. Valid driver's license required
5. Experience with MS Office Suite (Excel, Word, Outlook) required
6. Excellent problem solving skills with the ability to solve customers' technical problems quickly and thoroughly required
  
7. Familiarity with mathematical and physical principles related to surgical instruments preferred
8. Knowledge of office management systems and procedures preferred
9. Knowledge of project management preferred
10. Knowledge of handheld surgical instruments preferred
11. Knowledge of stainless steel used to manufacture surgical instruments and/or metallic implants preferred
12. Work experience within orthopedic industry preferred
13. Evidence of resilience and tenacity preferred
14. Evidence of independence and self-reliance preferred
15. Technical sales experience with medical devices preferred
  
16. Fluent in written and spoken English
17. Reliable and responsible
18. Organized, detail oriented, accurate, thorough
19. Strong oral and written communication skills
20. Outgoing, enthusiastic and persuasive
21. Proactive and able to make decisions
22. Work well under pressure, tight deadlines, and maintain composure in difficult situations
23. Work independently with minimal or no supervision
24. Able to comfortably speak to small and large audience
25. Able to understand technical drawings, specifications, etc.
26. Able to solve customers' technical problems quickly and thoroughly
27. Able to build relationships quickly and effectively and maintain the relationships established
  
28. Position: Full-time
29. Exempt
30. Working hours per week: 40
31. Hours gSource open: 7:30 am to 6:00 pm